

Chateau Signac's Cotes du Rhone Rouge
from the great 2016 vintage is one of the
two greatest value under \$18 Rhone reds
that we have tried in 40 years ...

It was also amongst our three finest
values of any sort in 2020. This is
our second shipment of this.

And the 2018 CDR Villages 'Chusclan' is better.

The two are even better value, \$14 & \$18,
at these indent prices - with this year's
2nd of four containers due on October 4th.

The extra-ordinary Olma Luxury Group's story -
the owners of Chateau Signac -
is in the box below:

*Our 1st 2021 French Container arrived in August
Another arrives in October.*

*230 of the 1200 dozen are Chateau Signac Cotes
du Rhones - because the wines are so good.*

*And a further 311 dozen of a complete cross
section of Rhone whites and reds are following
shortly afterwards with a further 400
dozen Burgundies*

*We have never purchased this many
dozens of Rhone reds, of any sort, before
- & we did it confidently.*

The



**2016 Pliocene Cotes du Rhone Red -
from at least the equal highest Southern
Rhone Vintage Rating on record -
is amongst the best made, the most
seamless - and has the most
wonderful and cleansing and
lingering finishes and aftertaste
- that you could hope for or find at
this price level.**

**At these prices I recommend
these two reds unconditionally.**

**And in this second email
offer we have retained
the heavily discounted
Indent prices till the
close of trade on
Saturday October 10th
when they will revert
to their normal and**

significantly higher retail prices.

Château Signac is located just twenty kilometers northwest of Châteauneuf-du-Pape, where the rugged limestone Dent de Signac (jagged peak) looms over the sloping sandy vineyards, and it is the only estate in the sleepy village of Chusclan that bottles its own wine. Swiss agronomist and proprietor Jean-Marc Amez-Droz bought Château Signac in 1989, and Chilean winemaker Eduardo Pincheira manages the day-to-day operations. The estate is surrounded by thousands of hectares of protected national forest (the wild boars sometimes eat the grapes), and the farming is entirely sustainable and mostly organic. Olma purchased the winery in 2015.



Château Signac is a stately historical building located at the foot of the Dent (jagged peak) de Signac (... (the) cliff (is) surrounded by 54 hectares of woods and scrublands belonging to the winery) in the village of Bagnols sur Cèze, near Avignon. This residence was built by the Benedictine monks at the beginning of the Renaissance (13th /14th centuries) to house “The Lord Protector of both the people and the Church properties.”

The winery dates back to the Gallo-Roman era when the Romans started to create the first vineyard.

Historical research attributes the first vines to a Gallo-Roman tribe, the “Voltinia.” Signac is near Camp César, an archaeological site, once an ancient (Roman?) city of nearly 18 hectares!

After the departure of the of the Roman influence, the Benedictines took care of the land and vineyards until the French Revolution.

An



Australian Exclusive from ...

the extra-ordinary
Paris based & perfectionist oriented
Olma Luxury Group
who purchased the 33Ha
Chateau Signac
in France's Rhone Valley in 2015

The extra-ordinary group that owns Chateau Signac ...

is part of a diverse range of luxury businesses largely owned by a Parisian based group of highly educated specialist financial and economic graduates from a number of the world's most prestigious universities.

OLMA's other financial interests include:

- 1. The Domaine Chateau Signac**
In the Southern Rhone Valley which has 33 Ha of vines and 54 Ha of scrub and forest.
- 2. A small, highly specialised luxury hotel group**
that are based in carefully selected upmarket tourist regions.
- 3. The famous hotel Le Montrachet in Puligny-Montrachet**
in France - which is a separate investment to the luxury hotel group mentioned above.
- 4. The 200-year-old Maison Henras Truffle Company**
- 5. The 80-hectare Domaine Chanzy ...**
one of the largest vineyard holders in Burgundy which produces brilliantly crafted & value wines from

its 40 appellations which include 5 Clos and 2 Monopoles amongst their 11 Grand Cru and 16 Premier cru plots.

6. Artemest

This is an online marketplace for contemporary Italian luxury furniture.

7. Watchmaster

“ ... is the Berlin based European leading independent online operator for pre-owned luxury watches.

8. Kronos 360

“... is a marketplace for buying and selling luxury watches; new, pre-owned, and collector models for more than 80 major watch brands”

9. Click & Boat...

which is the leading international marketplace link for boat and yacht charters with more than 35,000 boat rentals available.

10. Caviar De Neuvic

(Is available in Australia online through thefrenchmarket.com.au is a French caviar producer...)

“After a career dedicated to development and agro food projects management in France and abroad, Laurent Deverlanges created a sturgeon farm to produce caviar.

He established the 20 hectares farm in the village of Neuvic on the banks of the Isle, the pioneer river for sturgeon breeding in Aquitaine in the 1980's.

Laurent Deverlanges unites a long-standing passion for pisciculture and a demanding and innovative business project.

He surrounded himself with a limited number of shareholders very implied though. They are from different backgrounds and make the company benefit from a wide range of luxury and art of living brand management experience. This diversity of profiles and their involvement enhances the strength of Caviar de Neuvic business model.”

Olma are an extra-ordinary & intriguing company:

Let's evaluate the management team:

Olma's 14 Strong Senior Management Group have both worked in or have been, or remain, members of dozens of cutting edge International Financial Company boards.

This 14 person group's partial but combined Universities' academic qualifications include:

1 X HEC Paris - MBA

One of Paris', France's and Europe's Finest Business Schools.
The Financial Times 2020 European Business School Rankings.
HEC Paris, at number one, is one of four French schools in the top 10 © Magali Delporte.

Four institutions in and around Paris – HEC Paris, Insead, Essec and ESCP – are all in the top 10 of the FT's annual assessment of 90 European business schools, which includes a total of 22 French schools

1 X Cornell University

1 X Toulouse Business School

1 X Paris-Dauphine University - Masters

1 X UCLA MBA

1 X ESSEC Business School & 1 X Masters.

One of Paris, France's and Europe's Finest Business Schools.
The Financial Times' 2020 European Business School Rankings:
"Four institutions in and around Paris – HEC Paris, Insead, Essec and ESCP – are all in the top 10 of the FT's annual assessment of 90 European business schools, which includes a total of 22 French schools."

1 X Imperial College London - MsC

"Imperial College London is a world top ten university with an international reputation for excellence in teaching and research.
Consistently rated amongst the world's best universities, Imperial is committed to developing a next generation of researchers, scientists and academics collaboration across disciplines.

Boasts 14 Nobel Prize winners, 81 Fellowships from the Academy of Medical Sciences, 77 in Engineering and 73 from The Royal Society."

2 X University College London - MSc

UCL was rated the top university in the UK for research strength in the most recent Research Excellence Framework.
UCL is ranked 8th in the 2022 QS World University Rankings
There have been 30 Nobel Prize laureates amongst UCL's alumni and current and former staff to date.

1 X University of Oxford

1 X North Eastern University's McKim School of Business. - Masters

1 X Iowa State University. - MS

1 X European Business School.

Masters. #1 EU's Online MBA ranked top in CEO Magazine's Online Global Rankings six years running.

1 X Veronezh State University, Central Russia.

1 X University of Edinburgh.

1 X University of Law, Guildford UK.

1 X Lomonosov Moscow State University.

“Extraordinary Value” from the Rhone Valley’s Chateau Signac.

For this price and quality, only tiny quantities are coming.
Your order at these prices will be confirmed:

1. With receipt of payment and
2. While stock remains.

The wines will be sold on a first in basis.

The ‘great’ 2016 Southern Rhone Vintage ratings:

The American Wine Spectator: 99 their highest Southern Rhone Rating on record.

This truly rare vintage is a new benchmark. The growing season was warm during the day but cool at night, with an unusually large diurnal swing that led to slow, even ripening across all varieties while maintaining acidity. Reds are laden with fruit, yet extremely racy and fresh in feel; whites are pure, brimming with energy.

Berry Bros & Rudd: 9 out of 10

Robert Parker: 98E = Extraordinary. Where E =s Early Maturing and Accessible. **Robert Parker’s equal highest Southern Rhone Vintage Rating on record.**

Jancis Robinson:



2016

According to Michel Chapoutier, 2016 could be better than 1990 in the southern Rhône – praise indeed. Warm conditions throughout the year along with reduced yields has resulted in wines of great concentration – in colour, tannin and flavour. Certainly one of the great vintages, for reds anyway.

Chateau Signac Cotes du Rhone Wines Available:

Chateau Signac Cotes du Rhone 2016. Qty Avail 1200 btls - \$14
Soft, gentle, round, balanced and long. Clean and wonderful aftertaste.

Absolutely brilliant for the price. 18.4 points, JJ

A typical Southern Rhône blend, the wine is very supple, with fragrances of red fruits, violet and a delicate spicy note, as well as a subtle touch evoking licorice. Very versatile sunny wine.

Serve it slightly chilled with grilled sausages or ...

Grenache 60%, Carignan 15%, Mourvèdre 10%, Syrah 10%.

Bordough Tasting Room Top of Form

Chateau Signac Chusclan Combe d'Enfer 2018. Qty Avail. 1200 btls - \$18

Côtes du Rhône Villages Chusclan

Nose: intensity 4/5, complexity 3/5 Palate: acidity 3/5, tannins 3/5, alcohol 3/5. Main aromas: ripe raspberry, fruity.

Pairing: Roasted duck with olives.

Comments: Beautiful ripe tannins, very pleasant, roundness – and the best to come. Simple but well-structured and elegant.

Points: 4/5

Sommeliers International

Date de dégustation :

06/2021

I would recommend this at \$35. J

Chateau Signac Dame Blanche Chusclan 2016 White Cotes du Rhone Villages.

Indent or Pre-arrival Offer:

The wine importer's "En primeur" or "Indent" system is that if you pre-order wine, there is an incentive to pay prior to its arrival in Australia.

In this instance, we are offering heavy discounts for pre-payment.

Avail. (Doz)	Name	Indent Price	Qty	Total
1200	Chateau Signac Chusclan Combe d'Enfer 2016 Cotes du Rhone Villages	\$18		

1200	Chateau Signac Pliocène Côtes du Rhône 2016 (18.4pts) JJ	\$14		
360	Chateau Signac Dame Blanche Chusclan 2016 White Cotes du Rhone Villages	\$33		
		Total		

Name: _____

Phone: _____

Address: _____

Delivery _____

Instructions: _____

Email: _____

Credit Card No: _____ / _____ / _____ Expiry Date: _____ / _____

All credit cards accepted

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